Workflow WEDNESDAYS

Max My Sync
Topic: Track Sync Growth

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Best Practice

Measure and track sync growth for your pharmacy's Med Sync program using a consistent method for routine reporting and analysis. Click HERE to watch the recorded Webinar.

"Anything measured improves, anything measured and reported improves exponentially"

Data Collection Necessary to Track & Measure

- Count (#) of patients served
- Count (#) of patients synced
- Total Prescription Count (#) Filled
- Total Sync Prescription Count (#) Filled

Determine a Measurement Method that works for your Pharmacy

- Be consistent with your measurement method. Measure the same way each time.
- Establish a baseline and track growth by month to month.

See page 2 for examples on how other pharmacies measure and track their Med Sync Programs.

Set your Pharmacy up for Progress

- Use your resources! Participate in Workflow Wednesday webinars and engage with FtP peers in Max My Sync Social Learning Community.
- Set SMART goals and visualize Med Sync growth and accomplishments

Click HERE to find all of the Flip the Pharmacy change packages and other practice transformation resources

Scan QR Code or Click HERE to Access Workflow Wednesdays Webinars and Social Learning Communities

Example One

Tyson DRUG CO.

$$\frac{\text{\# of Active Patients Enrolled in Sync}}{\text{\# of Total Active Patients}} \times 100\% = \text{\% of Active Patients Synced (in that time frame)}$$

$$\frac{1039 \text{ Sync Patients}}{2440 \text{ Total Active Patients}} \times 100\% = 42.58\% \text{ of Active Patients (that Month) were Synced}$$

$$\frac{\text{\# of Sync Prescriptions Filled}}{\text{\# of Total Prescriptions Filled}} \times 100\% = \text{\% of Rx Filled were Sync (in that time frame)}$$

$$\frac{6529 \text{ Sync Prescriptions Filled}}{8611 \text{ Total Prescriptions Filled}} \times 100\% = 75.82\% \text{ of Total Rx Filled (that Month) were Synced}$$

Example Two

Galloway-Sands Pharmacy

$$\frac{\text{Avg Script Count of Past 3 Months}}{6 \text{ (Avg Rx per Patient)}} = \text{\# of Active "Eligible" Patient Volume}$$

$$\frac{6{,}031 \text{ (Avg 3m. Rx Count)*}}{6 \text{ (Avg Rx per Patient)}} = 1{,}005 \text{ Active "Eligible" Patient Volume}$$

$$\frac{665 \text{ Total Patients Sync Enrolled}}{1{,}005 \text{ Active Patient Volume}} \times 100\% = 66.19\% \text{ of Active Patient Volume are Synced}$$

$$*5851 + 6255 + 5987 = \frac{18{,}093}{3} = 6031$$

FtP